



be ready to move forward









By consolidating your hotel international standards

By strenghthening your routine procedure

To becoming a role model in the hospitality industry

Priorities : health, safety, cleanness

#### b. Consulting

# **Be ready** to move forward



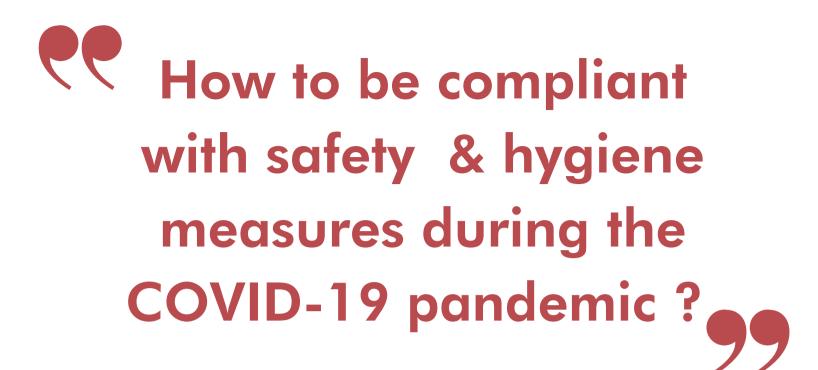
#### How to be compliant with safety & hygiene measures during the COVID-19 pandemic ?

How to update your operation process (SOP) ?

Why it is important to train your team ?

How to target on local and regional customers ?

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By setting up social distancing in public areas

By improving your cleaning process (publics areas, guestrooms)

By controlling your costs

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Why it is important

to train your team ?



To keep a restricted but effective team during reopening time

To empower and strengthen the skills of your team

To ensure a long term customer service

Priorities : strong Human Resources and high value service

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By creating new offers for cambodian market and diversifying your clientele

By setting up a new communication strategy (english & khmer) to reach Cambodians clients & residents

By communicating on the implementation of new procedures to reassure future customers

# b. Consulting

Benedict Ravel-Rafin lives in south-east Asia since 2007 and has worked in Vietnam and Cambodia. She has an extensive experience in the tourism industry, from organizing tailor-made incentive tours to putting forward her Marketing skills, from training multi-cultural teams to implementing new business strategies.

6 years in Cambodia.



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Our team



**Bénédict RAVEL Senior Consultant** 

Florian BOHÊME Founder of b. Consulting Hospitality Expert



Julie Thaï Senior Food & Beverage Consultant

Florian Bohême is graduated from one of the best hospitality schools in France (Paris School of Table, Tourism and Hospitality) and has more than 10 years experience in France and more than

He founded b. Consulting - Hospitality Expert in 2017. Within his journey, Florian has developped an extensive HORECA experience.

Julie Thai, cambodian and french citizen, has more than 20 years experience in restaurant management. She has been living in Phnom Penh since 2002.

Thanks to her extensive leadership skills and her comprehensive knowledge of Cambodian food & beverage market, she has supervised the opening of several restaurants.





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